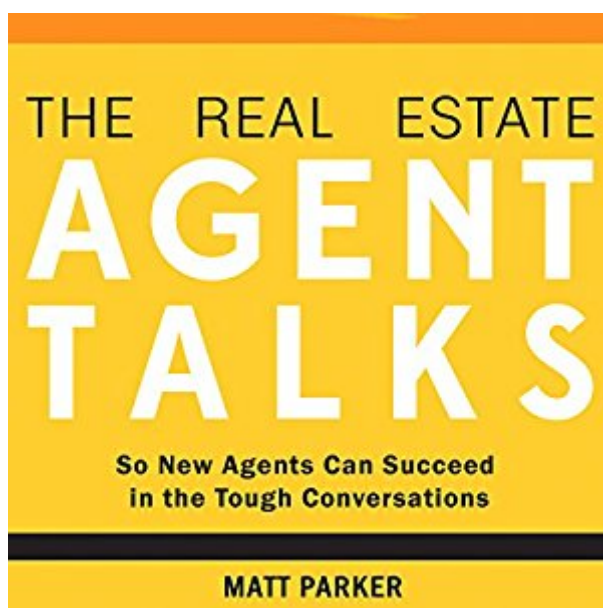


The book was found

The Real Estate Agent Talks: So New Agents Can Succeed In The Tough Conversations



Synopsis

For new Real Estate Agents and Real Estate Agents in their first year! A quick, simple education for the most important conversations you will have in your first year including: Your Commission Split
Choosing your company
Preparing buyers for the inspection
Explaining the right price to sellers
Negotiation with top agents
Negotiation for your buyers and sellers
Each chapter includes: Bonus
Tips
Real life stories
The fast track to listening and talking like an experienced real estate agent.
Learn what to ask, what to say, and when to say it. If you are in your first year of real estate, this book is for you! Enjoy The Real Estate Agent Talks!

Book Information

Audible Audio Edition

Listening Length: 2 hours and 42 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Matt Parker LLC

Audible.com Release Date: May 18, 2016

Whispersync for Voice: Ready

Language: English

ASIN: B01FT87QRW

Best Sellers Rank: #246 in Books > Business & Money > Real Estate > Buying & Selling Homes
#2929 in Books > Audible Audiobooks > Business & Investing

Customer Reviews

This is the second book that I've read by Matt Parker. I find it very helpful and all of his advice is directly applicable to selling real estate. As a new agent I am especially thankful that I can learn this information now, as opposed to having to learn it by trial and error over a multi-year period. Matt is a very good writer and I appreciate that everything is clear and to the point. This is not a book designed to make you motivated and feel good. It's a book written by a professional to help others aspiring to be professionals get there faster. I highly recommend it.

I enjoyed this book. I am a new agent. It gave me some valuable insight on real estate scenarios.
Thanks.

Excellent and highly recommended for new real estate sales people. A must read!

Listened to it on audible. Good info for a new agent. Very basic but has insights that I had not thought of

If you think back on your life so far, can you remember those rare moments in school, athletics, career, relationships, where someone said something to you so pointed, crisp and powerful that you absolutely knew it would change things for you...That is what Matt Parker does in this book.. "The Real Estate Agent Talks"...tips so succinctly presented for the new real estate agent that they immediately inspire new levels of confidence and competence...it's a tough business, real estate, we all know that...and we all need some high octane tips to help us cut to the quick, and help us stop marking time and wasting time. Battle tested methods, learned across many clients, about what works..now and forever...read it! Now!

What do you say when you're a new Realtor? You're nervous. You're anxious. This book will help you. What I love about it is that it's not just a book of scripts. It's a book of real conversations we have all the time when we're helping our clients. Matt Parker does an excellent job of representing what we go through in our job. I found this very helpful and insightful. I highly recommend it to all new Realtors. It's going to help your business but more importantly it's going to build your self-confidence so the next time you have a difficult conversation you will be more confident in what you say to your customers.

This is a great book not only for new agents but also experienced ones who want to sharpen their game. Matt puts everything out there and keeps it succinct and to the point. This book is well written, captivating, and useful. Definitely recommend it!

*****ABSOLUTELY MUST READ***** Highly recommended Truly impressed again by this author. Everything he puts out there is a massive amount of knowledge. Don't miss out on this opportunity to pick on an amazing mind.

[Download to continue reading...](#)

The Real Estate Agent Talks: So New Agents Can Succeed in the Tough Conversations Hawaii
Real Estate Wholesaling Residential Real Estate Investor & Commercial Real Estate Investing:
Learn to Buy Real Estate Finance Hawaii Homes & Find Wholesale Real Estate Houses in Hawaii
The Smart Real Estate Investor: Real Estate Book Bundle 2 Manuscripts Expert Strategies on Real

Estate Investing, Starting with Little or No Money, Proven Methods for Investing in Real Estate The Smart Real Estate Investor: Real Estate Book Bundle 3 Manuscripts Expert Strategies on Real Estate Investing, Finding and Generating Leads, Funding, Proven Methods for Investing in Real Estate Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) Real Estate: 30 Best Strategies to Prosper in Real Estate - Real Estate Investing, Financing & Cash Flow (Real Estate Investing, Flipping Houses, Brokers, Foreclosure) A Guide to MAKING IT in Real Estate: A SUCCESS GUIDE for real estate lenders, real estate agents and those who would like to learn about the professions. The Honest Real Estate Agent: A Training Guide for a Successful First Year and Beyond as a Real Estate Agent The HyperLocal HyperFast Real Estate Agent: How to Dominate Your Real Estate Market in Under a Year - I Did It and So Can You! How to Start Your Own Real Estate Photography Business!: A Step-by-Step Guide to Show You How to Begin Your Own Real Estate Photography Business in 14 ... for real estate, photographing houses) Real Estate: Passive Income: Real Estate Investing, Property Development, Flipping Houses (Commercial Real Estate, Property Management, Property Investment, ... Rental Property, How To Flip A House) Infinite Real Estate ROI: The "Silver Bullet" Method of Real Estate Investing to Control Over \$10 Million Worth of Real Estate With No Ca\$h, No Credit and No Partners Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate: What it Takes to Win in High-Stakes Commercial Real Estate Florida Real Estate Law and Practice Explained (All Florida School of Real Estate - Florida Real Estate Mastery) (Volume 1) The Real Estate Sales Secret: What Top Real Estate Listing Agents Do Today to Sell Tomorrow Social Influence for Real Estate Sales Professionals: A Comprehensive Facebook 101 Beginner's Guide for Real Estate Agents and Brokers Probate Real Estate Sales 101: A Guide for Real Estate Agents and Investors Laugh Your Way to Real Estate Sales Success: For Real Estate Agents, WannaBes, UsedToBes, & Those Who Love Them! Shift: How Top Real Estate Agents Tackle Tough Times How to Make it Big as a Real Estate Agent: The right systems and approaches to cut years off your learning curve and become successful in real estate.

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)